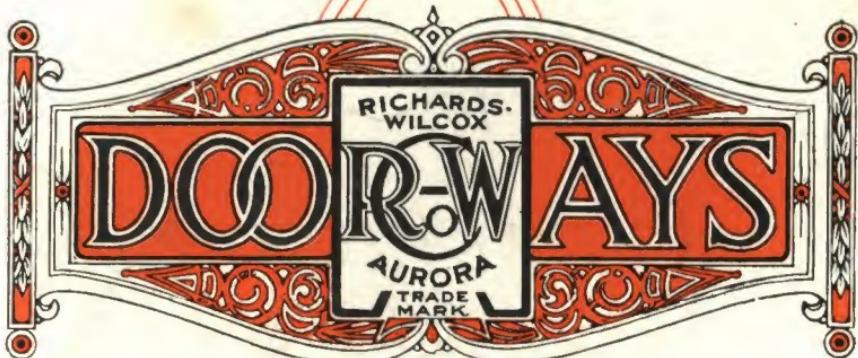


November

1928



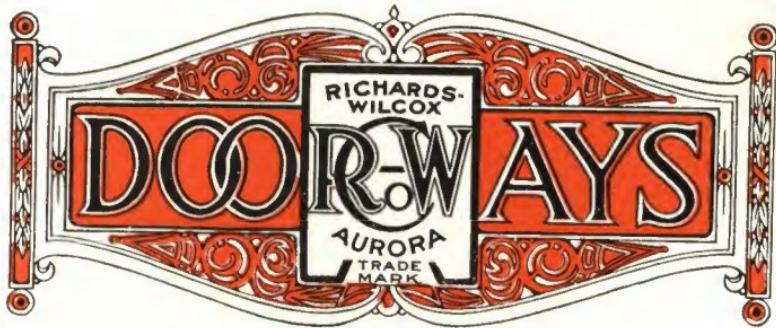
DOORWAY OF THE WHITE HOUSE
Washington, D. C.

A Man's *Thanksgiving*



GOD of commonsense, I give Thee thanks for the heavy blows of pain that drive me back from perilous ways into harmony with the laws of my being; for stinging whips of hunger and cold that urge to bitter strivings and glorious achievement; for steepness and roughness of the way and staunch virtues gained by climbing over jagged rocks of hardship and stumbling through dark and pathless sloughs of discouragement; for the acid blight of failure that has burned out of me all thought of easy victory and toughened my sinews for fiercer battles and greater triumphs; for mistakes I have made, and the priceless lessons I have learned from them; for disillusion and disappointment that have cleared my vision and spurred my desire; for strong appetites and passions and the power they give when under pressure and control; for my imperfections that give me the keen delight of striving toward perfection.

—ARTHUR W. NEWCOMB.



NOVEMBER—1928

"Good Reading About Good Hardware,"—H. O. Pease

PUBLISHED BY

Richards-Wilcox Manufacturing Company, Aurora, Ill., U.S.A.

BRANCHES

New York City	85 Walker Street	San Francisco	111 Sutter Street
Chicago	166-168 West Lake Street	Minneapolis	321 Plymouth Bldg.
Detroit	505 Donovan Bldg.	Cincinnati	512 Provident Bank Bldg.
Philadelphia	507 Arch Street	New Orleans	528 Canal Bank Bldg.
Cleveland	459 Hippodrome Annex	Kansas City	206 Reliance Bldg.
St. Louis	2006 Locust Street	Indianapolis	1939 N. Meridian Street
Boston	124-126 Pearl Street	Seattle, Wash.	1214 Hoge Bldg.
Los Angeles	500-501 Hibernian Bldg.	Omaha	202-203 City National Bank
Des Moines	619 Hubbel Bldg.	Milwaukee	445 Milwaukee St.

**Richards-Wilcox Canadian Co., Ltd., London, Ont.
Winnipeg Montreal**

Vol. XVI

Edited by Fred C. West, Aurora, Illinois

No. 11

Be a Performer!

TO FIND a dog who actually displays ability to think, is so rare an occurrence that I was greatly impressed when I ran across such an animal on the golf course one afternoon last summer. He was of the tall, black, police strain, lithe of limb and intelligent of countenance. The owner took such pride in the animal that an admiring remark from me was all that was necessary to start the dog performing.

As a beginning, his master held his golf club straight out from his shoulder, speaking a word to the dog, who with a graceful motion and seemingly little exertion soared over the golf club as handily as a deer clears an obstruction in the forest wilds.

My admiration of this feat brought forth the declaration that I "hadn't seen nothin' yet."

Taking his purse out of his pocket and allowing the dog to smell of it, the owner of the dog directed his caddie to go over to the other side of the woods.

out of sight, and lose the pocketbook (money inside). When the boy returned, the dog, which had not seen where the pocketbook was dropped, was commanded to go find it. With very little difficulty he followed the trail of the boy and returned with the pocketbook.

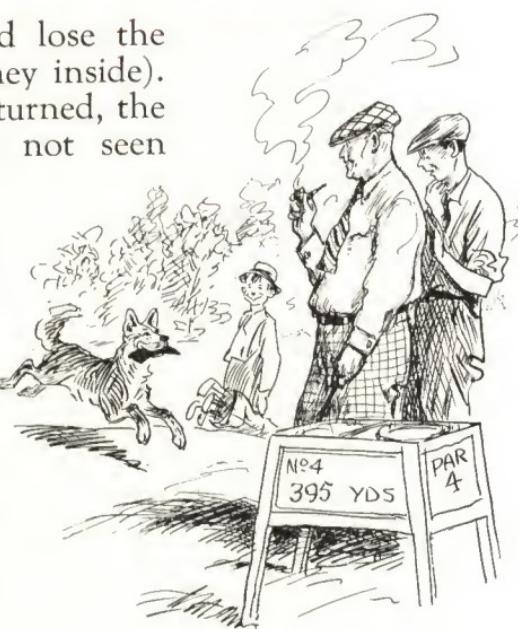
"Now I will show you a demonstration of unquestionable canine intelligence," said the man. He took a key off his key ring, directed his caddie to lose it in the middle of a field and then commanded the dog to find it.

The dog ran to a distant corner of the field, the key being about half-way between him and us. Instead of coming toward us, he ran across the field, then back in the direction of his starting point, then across the field again, working his way gradually toward us and sniffing constantly, so continuing to criss-cross the field.

When he reached a point about half-way, suddenly he stopped in his tracks, sniffed intently, turned from his course three or four feet — picked up the key and brought it to his master.

After witnessing this display of "superhuman" intelligence, I readily believed the statements of the owner regarding the ability of his dog to protect his home, guard his children, perform errands.

There is a dog which no amount of money would separate from his master. His worth to his owner is not counted in dollars and cents. He is a performer — an exception in dogdom — an individual



MY ADMIRATION OF THIS FEAT BROUGHT FORTH THE DECLARATION THAT I HADN'T "SEEN NOTHIN' YET"

trained, capable, dependable. By his capability and dependability he has made a place for himself in the heart of his owner which is permanent, and if it were not permanent, no difficulty would be experienced in finding another owner who would be more than proud to own this animal.

So it is in the life of us humans. The world has lasting interest in the man or woman who knows how to do something well. Marked ability gains a welcome in the business world as well as in the social.

Be a performer!

Scrambled Advertising

Onyx Hosiery—"Best in the long run."

Otis Elevators—"Good to the last drop."

Klaxon—"His master's voice."

Ford—"I'd walk a mile for a camel."

Fatima—"I'se in town, Honey."

Ivory Soap—"There's a reason."

Listerine—"What a whale of a difference just a few cents make."

Palmolive—"44 years without loss to investor."

B. V. D.—"Ask the man who owns one."

Cunard—"It floats."

—*Staley Journal.*

A certain golfer who is so completely absorbed in his pastime that mere domestic matters have long ceased to trouble him has a small son named William.

One evening, upon returning from the country club, his wife remarked: "William tells me he was caddying for you all afternoon."

"Is that so?" exclaimed the astonished man. "Well, now that you mention it, I thought I had seen that boy before."

—*Hardware Age.*

The teacher was giving the kindergarten class a lesson in natural history. Turning to one small tot, she inquired: "What do elephants have that no other animals have?"

"Little elephants," was the surprising reply.

Why Step Backwards to open or close a door ?

One of the greatest opportunities for convenience, safety, comfort, pleasing interior decoration, economy, is —

**Richards-Wilcox Vanishing Door Hardware
for Interior Doorways**



NOTE THE BEAUTIFUL EFFECT OF THESE LIVING ROOM DOORS ON R-W VANISHING DOOR HARDWARE—DOORS PARTLY CLOSED. THESE DOORS OPERATE WITHOUT INTERFERENCE WITH FURNITURE.



HERE THE DOORS HAVE DISAPPEARED INTO THE WALL—OPERATING ON R-W VANISHING DOOR HARDWARE.

Sales Etiquette

ALMOST every large store publishes for its sales people a set of store rules relating to courtesy—formalities due the customer. Obeying these rules benefits the firm, and makes the work of the sales person agreeable.



"EXCUSE ME, SIR!"

A typical set of such rules printed in *The Pick Up*, United Parcel Service, is set forth below:

1. Rising upon the approach of the customer, discontinuing conversation with other employees.

2. Remembering the customer's name but not repeating it too often during the selling transaction.

3. Avoiding familiarity with another employee such as the use of a nickname or first name in the presence of the customer.

4. Securing the desired salesperson when requested by the customer, but the serving of the customer if no request is made.

5. Closing the sale with the same degree of cordiality regardless of whether or not a sale is made.

In discussing store etiquette we must not forget that, as well as courtesy, tact plays an important part; and now that we have mentioned tact what better example could we offer than that contained in the final instruction of the French plumber to his son ready to go out on his first job.

"My son," said the father, "this is a trade that requires a great deal of tact, for we sometimes have to meet the most unexpected situation. Now, just what would you say if you suddenly entered a bathroom and saw a lady in her bath?"

"I would say," replied the son, "'Excuse me, madam.'"

"That would be courtesy," said the father, "but I would say, 'Excuse me, sir.' That would be tact."

A Modern Man

EIGHTEEN-year-old George Nelson had just driven into the yard from attending a movie in town. They heard him stop to open the swinging garage doors. Then a splintering crash as the wind swung one of the doors against the moving automobile.

"Oh, that boy!" rasped Farmer Nelson. Dashing his paper angrily to the floor, he jumped from his chair and rushed thru the door into the windy night. His artistic little wife turned pale as she watched him.

The quarrel which occurred when Hiram Nelson beheld the broken garage door, the smashed headlight, the crumpled fender of his new car, was the culmination of relations between Hiram and his son which had long threatened to end in a storm.

For Hiram was a farmer of the old school — stern, powerful, slow to take on new ideas. George had inherited the inclinations of his mother. Temperamental — careless, his father accused — his mind seeking beautiful effects, bodily comforts, modern conveniences.

The little sunken garden his son had planned and executed at the side of the house, the father admitted was an attractive place, with its trim green hedge, its Grecian columns, its fountain, its cement seats



"—THE FARE-
WELL NOTE
OF HIS ONLY
SON"

and green carpet of thick grass, its artistically balanced shadows and highlight spots. The fact that the boy's mother had fostered and assisted the development of the beauty spot did not lessen

the father's conviction that it was effeminate business to produce a garden, or to know how to produce a garden — no matter how perfect the garden might be as such. It was a beautiful place in which to loaf—but why make a place to loaf when ploughing and planting and harvesting, and chores, stood at hand to be done—a real man's work, which would

make him so tired he wouldn't want to loaf, and wouldn't care whether he slept in artistic atmosphere or on a corn husk mattress.

Now the careless "scatterbrain" had damaged his father's recently purchased automobile — and added another item of expense to the account.

"I've tried to tell you those swinging doors are out of date and dangerous," George nervously declared. "And those old swinging barn doors should be replaced with modern door hardware—something that goes with automobiles, electric lights, paved roads, radio, and other up-to-date equipment. I hope some day you will see that economy is not economical when it is out of harmony with progress."

One hot word followed another — and the quarrel lasted long into the night.

At breakfast, its renewal was avoided only because of an ominous silence.

Bolting his breakfast, Hiram Nelson stalked out of the house to his work in the fields.

When he was gone, George went to his mother, and took her hand in his. "Mother," he said, "I can't stay here any longer. He accuses me of frivolity, extravagance, 'air castles.' Perhaps he is right. But I can't help it. It's my nature to see things differently. And I'm going to find out whether I must be dominated out of my natural ideas — or whether there is a place in the world in which I can work out a destiny without constant repression of my inherent passion for a beautiful tapestry of life.

So it happened that when Hiram Nelson came in from the fields for his noon meal, he found a wilted mother, whose eyes were red from weeping. At his plate lay the farewell note of his only son, written in a bold open hand, but couched in words of conciliation and self-reliance.

A smirk of ridicule formed itself about the mouth of the stalwart tiller of the soil as he slowly folded the missive and replaced it in the envelope — but he did not voice his disappointment in the turn of events which had crowned his effort to "make a man" of his temperamental off-spring, this boy who was so much like his father in physical attributes — and so different from him in cultural tendencies.

(To be continued)

R-W Timely Reminder

Conducted by U. Needit Now

Adjustable Malleable D-Handles



For shovels, spading and manure fork handles, handled ice shaves, etc. Two sizes: one for ordinary hands—one for big hands, or gloved hands. Two styles.

Three-inch strap ferrule. Can be kept tight tho wood shrinks. No shoulders to trim down, or dressing to do. Easily removed—without burning or boring.

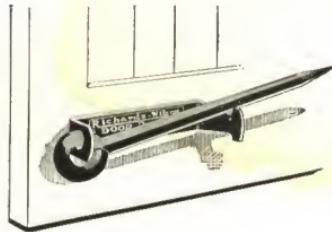
Shown on Page 436 R-W Catalog 45

DOOR TRADE MARK DOGS

R-W No. 99

For Garage and Barn, Shop and Warehouse Swing Doors

The simplest swing door holder on the market. Can be applied by anyone in five minutes and will last a lifetime. Each pair is reversible.



Shown on Page 158 R-W Catalog 45

Says the Hammer to the Nail—

LIFE is just like a game of cards. You must play the game with the hand that is dealt you. The greatest glory, after all, is winning with a poor hand, and the greatest disgrace is losing with a good one.

—Exchange.

“Can your girl keep a secret?”

“Gosh, yes. We were engaged two or three weeks before I knew a thing about it.”

—The Rexall Magazine.

If at First Read Again!

Donald (to wife at English railway station)—
“Wha! Ye canna get a porter tae tak oor luggage?”

Wife—“Na, na. Ye try, Donal’, ye’re accent’s no’ quite sae noticeable.” —Kreolite News.

The rancher beckoned to his foreman. “Jake,” he said, “I wish you’d ride to town and get the correct time.”

“But I ain’t got no watch, boss.”

A watch! A watch! the rancher roared. “What in Sam Hill do you need a watch for? Write it down on a piece of paper, you idiot!” —Exchange.

Fair Maid: “Why, sir, what kind of a doctor are you?”

Officer: “I’m a *naval* surgeon.”

Fair Maid: “Goodness, how you doctors do specialize.”



Prepare for winter with R-W Aut-O-Door Electric Door Operator

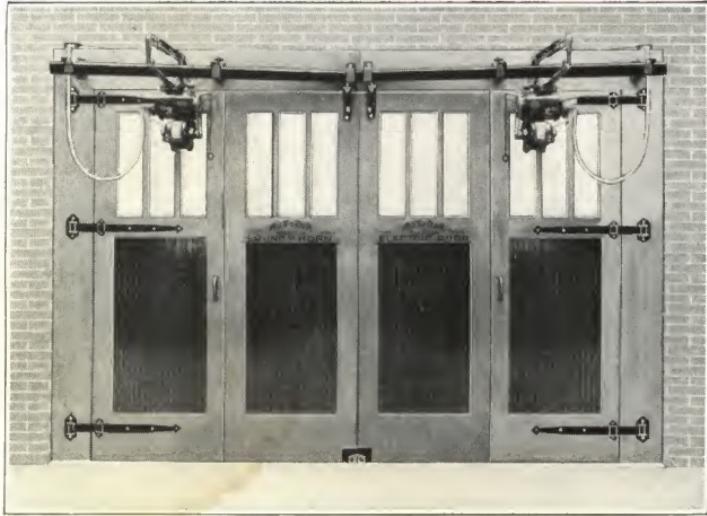
YOU push a button, or pull a switch and the doors open and close automatically. Push buttons can be located in several convenient parts of the garage.

The R-W Aut-O-Dor Electric Door Operator saves your time. It enables you to keep doors closed tight in cold weather without inconvenience — pays for itself in fuel saved. Besides — your patrons are never kept waiting. All these things mean money in your pocket.

Low first cost and practically no service or upkeep with the R-W Aut-O-Dor Electric Door Operator. It works by electricity smoothly, gently, quietly and surely, without jolts or jars.



Illustration shows R-W 1300 Aut-O-Dor as used with Richards-Wilcox 4-Door Slidelite Doors. Equally adaptable to double swinging doors.



Doors in closed position—tight and storm proof.

Celebrates

BELOW is the accompanying photograph was taken on the recent 79th birthday of the "young" man pictured therein. His name is William C. Gaye, and he is Richards-Wilcox's oldest sales representative. He has been associated with the hardware game practically all his life, and a good share of that with the Richards-Wilcox Co.

He has worn out several automobiles travelling the highways of Northern Illinois and Southern Wisconsin. Just to illustrate that he himself is still running strong, his business during last month when his birthday occurred, amounted to 191% of his quota, he being one of twelve R-W personal representatives and branch organizations whose business exceeded their quota during that month. Mr. Gaye's percentage placed him 2nd in the month's business. The New Orleans branch office, which includes several salesmen, edged him out by only 6%, their record for that month being 197% of their quota. So you see what kind of a bird this Gaye turned out to be. And the end is not yet.



W.M. C. GAYE



Fish Can't Kid Kellar

WHEN the smiling Waltonian pictured here goes out after 'em, he carries his "hardware" in an R-W work apron. He says an R-W

apron is "just as effective a medium for carrying fishing tackle as an R-W track for carrying doors." In his left hand he holds the evidence which shows he is right about the apron—a 7½ lb. pickerel caught on a 9½ foot fly rod.

That he is right about the track, too, must be conceded, for the young man in the picture is none other than Ray E. Kellar, Builder's Hardware Division, Currie-Van Ness, Mason City, Ia.

Useful and Ornamental

THE new building of Kreiner Tire and Service Co. of Ottumwa, Ia. attracts the attention of the public because of its inviting appearance. It tempts them to come again because of the convenience and effectiveness of the service given there.

Not a small part of this convenience is provided thru installations of Richards-Wilcox "Slidetite," Sliding-Folding Doors. Two of the doorways so equipped are shown in the accompanying photograph. This photograph emphasizes the completeness with which these "Slidetite" doors may be opened, providing a clear space the full width of the doorway, from jamb to jamb.

A winter's scene might show just as truly how completely these Slidetite-equipped doors shut out storm and cold.

The building was designed and built by John E. Salter of Ottumwa. The Richards-Wilcox door equipment was furnished thru Harper and McIntire Co., Hardware and Automobile Equipment, Ottumwa, Iowa.



KREINER TIRE AND SERVICE CO., OTTUMWA, IA. "SLIDETITE" EQUIPPED DOORWAYS AFFORD MAXIMUM DOORWAY ECONOMY SUMMER AND WINTER.

For Players of Bridge

H-7
C-5
D-A, J, 8
S-4, 3, 2

H
C-K, Q, 8, 7
D-Q, 10, 5, 4
S



H-10, 9
C-9
D
S-Q, 8, 7, 6, 5

H-J, 5
C-A, J, 3
D-Q, 7
S-K

It is no trump and South is in the lead. How can North and South win 7 of the 8 tricks against any defense?

Solution of October Problem

	S	W	N	E
1	10-S*	3-S	5-S	7-S
2	K-H*	8-H	5-H	10-H
3	J-C*	K-C	6-S	5-C
4	2-H	J-D	K-D*	7-D
5	9-S	Q-H	6-H*	J-H
6	2-S*	4-S	4-D	8-S
7	3-C	4-C	10-D	8-D*
8	10-C	A-C	A-D*	Q-D

* (Lead)

The principal thing to do is to trump a heart with an unnecessary high Spade and then throw East in by leading the losing Spade so that East must lead in to the tenace in Diamonds.



For doorways up to 30 feet wide—entire opening unobstructed

Closes An 83-Foot Doorway

NEW Trier High School at Kenilworth, Illinois, has a habit of conquering difficult problems. They have a reputation for doing things in a big way up there at Kenilworth. Their new gym pictured here is a compliment not only to the spirit of New Trier, but likewise to the architect who designed the structure, the builder who erected it—and also the opportunity of Doorway and Partition Door installation which lies in the resources of the Richards-Wilcox institution.



FIG. 1. OPENING BETWEEN TWO SECTIONS OF GYMNASIUM, NEW TRIER HIGH SCHOOL, KENILWORTH, ILL. EQUIPPED WITH R-W PARTITION DOOR HARDWARE.



FIG. 2. SAME OPENING, WITH PARTITION DOORS IN CLOSED POSITION, SEPARATING "STAGE" OR SMALLER (GIRLS') GYM FROM MAIN (BOYS') GYM.

The movable partition pictured here, separates the two divisions of the gymnasium. The smaller division or "stage" is utilized as the girls' gymnasium, while the boys are using the large floor.

At times, plays are presented in this building and then the partition doors are folded back as shown in figures 1 and 4, chairs are placed in the boys' gymnasium, and thus a splendid auditorium is provided for theatrical or similar purposes. The chairs when not in use are stored in small rooms located under the gymnasium balcony seats—see fig. 4. It will be noted, there is a wall about 12 feet high which extends entirely around the boys' gymnasium, the stationary seats being located back of and above this wall.

This opening is 83 feet wide and is closed by 20 doors, each 24 feet high, 4 feet 2 inches wide and 3 inches thick. The hardware on which these partition doors operate, is R-W FoldeR-Way No. 535 Partition Door Hardware.

John Archibald Armstrong of Chicago, and Warner McCornack of Cleveland are the architects who designed the building. Strandberg Bros. Company are the general contractors.



FIG. 3. A CLOSE VIEW OF THE STUPENDOUS PARTITION DOORS. COMPARISON WITH THE HEIGHT OF THE MAN GIVES A CONCEPTION OF THE VAST AREA OF THIS OPENING.



FIG. 4. VIEW FROM "STAGE," SHOWING BIG PARTITION DOORS IN OPEN POSITION, THROWING ENTIRE GYM INTO ONE COLOSSAL ARENA.

Officers of Hardware Golf Association Elected for 1928-1929

President, W. H. Fitch of Richards-Wilcox Mfg. Co.
Vice-Pres., John Wyeth of Wyeth Hdwe. & Mfg. Co.
Sec'y.-Treas., R. A. Sundvahl, Corbin Screw Corp'n

Directors are above officers and—

E. R. Swift.....	Stanley Works
J. Clark Coit.....	Simmons Hdwe. Co.
W. F. Girard.....	Richards & Conover Hdwe. Co.
Geo. H. Beaudin.....	J. Wiss & Sons Co.

Illustrates R-W Resourcefulness

A PERSON passing the Duluth Plumbing Supplies Company, located on one of the main streets of that city, may be startled to see a section of the front wall of the building open suddenly.

On investigation he will find that the unique "doorway" featured in the center of this building and pictured in the accompanying photograph, owes its existence to the following conditions:

The Duluth Plumbing Supplies Co. building is one of the main business stores of Duluth and it was decided the doorway pictured here should have the appearance of a store front and not a garage doorway, altho it was intended to be used part of the time, particularly at night, as a truck entrance.

Requirements of the builders were referred to the Minneapolis branch of the Richards-Wilcox Manufacturing Company—with the result shown here. A "garage" door was constructed in the form of a panel of the facade of the building, containing an ordinary store door as part of the "picture." This "garage door" was equipped with R-W No. 649

Horizontal Turnover Door Hardware, which makes it convenient to open the wide panel of the garage entrance in spite of the tight place in which the big door is required to operate.

The swing door is exactly in the center of the panel and all the lines of the doorway are worked out artistically.

Frazier and Anderson were the con-



ONE DOES NOT SUSPECT THIS STORE FRONT IS A BIG DOORWAY



THE "STORE FRONT" DOOR PARTLY OPEN FOR ENTRANCE OF TRUCKS.
OPERATES ON R-W HORIZONTAL TURNOVER DOOR HARDWARE.

tractors who built the building, and Kelly Duluth Company furnished the R-W Hardware.

Another instance of the resourcefulness of R-W wherever doorway requirements are concerned.

THE R-W Horizontal Turnover type of Door Hardware meets a long-felt want for doors in warehouses, factories, fire-wall openings, etc. The equipment is applicable to openings of all kinds, but is especially advantageous where ceilings prevent the use of a vertical door, where obstructions at the side of the opening prohibit the use of the ordinary sliding door, or where entire side of the building must be open at the same time. The R-W Horizontal Turnover Door, when open, is entirely out of the way. Illustrated in detail on pages 258-265 of R-W General Catalog No. 45. Or, write R-W—addresses given on page 3 of this magazine.

FREE WANT AD SERVICE

BUSINESS OPPORTUNITIES

FOR SALE: Grain, Coal and Implement business in good live Minnesota town on the Soo-Line. Address V. J. J., care DooR-Ways.

FOR SALE: Well established hardware business, including stock and 27 x 105 ft. tile and brick building with full cement basement and four lots across alley for implement space. Located in a good trading community in a live little town in Western Kansas on the Union Pacific Railroad. Cash value of building and four lots \$13,000. Building new. Good clean stock and up to date Duluth fixtures will inventory around \$12,000. Will reduce stock. Would consider renting building to right party. Owner is forced to retire on account of ill health. Address F. S. H., care DooR-Ways

FOR SALE: A good clean up-to-date and well established hardware and fuel business in a good trading community, located in the southeastern part of North Dakota. Owner wishes to retire on account of ill health. Crop conditions are best in years. Address B. G., care DooR-Ways.

FURNITURE STOCK FOR SALE: Also building to rent responsible party, large double store 50 ft. by 90 ft. very suitable for a business consisting of dry goods and furniture. Furniture stock inventories about \$6000 to \$8000 and sales run to \$50,000 to \$60,000 a year. This store is located on a hard road and has a manufacturing plant and brick factory located in this city of 2000. The factory employs about 500 people. This is a money maker for anyone that likes the furniture business and push the business. Address B. L., care DooR-Ways.

FOR SALE: Old established hardware business, with two story brick building. Will sell stock separately and lease building if desired. To close an estate. Address Wm. GeMeiner & Son, 1012 Broadway, Lorain, Ohio.

REAL ESTATE

FOR SALE: A wonderful farm of 386 acres adjoining Windsor, Mo. and located on concrete highway and electric power line. This place is unsurpassed for beauty, farming and stock raising, and is one of the show farms of Missouri. Address J. P. Davis Engineering Co., Railway Exchange Bldg., St. Louis, Mo.

FOR SALE: 80 acre tract of best farm land in Baldwin County, Alabama. Also beautiful home site in picturesque Mobile Bay. Address Mrs. Richard J. Scott, Montrose, Alabama.

FOR SALE: Modern brick house in Hastings, Nebraska. One story, five rooms and bath. Vestibule, living room, dining room, kitchen, two bed rooms, two closets and one store room. Front and rear porches. Corner lot, paved streets, four blocks from post office. No incumbrances. Address S. K. Logan, Blue Hill, Nebraska.

SUMMER HOME

FOR SALE: I have for sale a very nice summer home at Kelly Lake, Wisconsin. Many near by lakes. Several Aurora people own cottages there. Address F. J. Kilmer, Oconto Falls, Wisconsin.

MISCELLANEOUS

FOR SALE: Motor Hearse, good condition. One Edison Motion Picture Machine. Opera chairs. One 32 volt Farm lighting plant. Three Westinghouse Lightning Arresters. Six Duncan Meters, suitable for D. C. or A. C. current. One Minneapolis heat Regulator. A number of street light fixtures. Address G. C. R., care DooR-Ways.

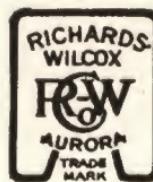
FOR SALE: 1 only Detroit Automatic Computing Hardware Scale. Guaranteed A1 condition. First check \$100.00 takes it. 1 only 6 foot Golden Oak finish floor case. Plate glass top. First check \$20.00 takes it. Both of the above F. O. B. Farmer City, Illinois. Address Geo. Collier & Son, Farmer City, Ill.

FOR SALE: One twenty-five hundred ft., 8 section used International steam boiler for sale cheap. Address E. A. Classen, Freeburg, Ill.

FOR RENT: Store room 20 x 60 facing square. Living rooms above. Address E. A. Classen, Freeburg, Ill.

Richards-Wilcox Products

- | | |
|--|-----------------------------|
| Garage Door Hardware | I-Beam Trolleys. |
| Barn Door Hardware. | Heavy Hinges. |
| Vanishing House Door Hardware. | Mill-Type Doors. |
| Industrial Door Hardware. | Mounted Grindstones. |
| Warehouse Door Hardware. | Rolling Store Ladders. |
| Railway Roundhouse Door Hardware. | Swing Door Checks. |
| Lift Door Hardware. | Woodworking Vises. |
| PieR-Work Door Hardware. | Woodworking Benches. |
| Hardware for Sliding Partitions in Schools, Churches, Lodges, etc. | "D" Shovel Handles. |
| Fire Doors. | Toggle Bolts. |
| Automatic Fire Door Hardware. | Stair Rail Brackets. |
| Fusible Links. | Locks, Bolts, Latches. |
| Fire Station Door Hardware. | Floor Guides, Bumpers. |
| Airplane Hangar Door Hardware. | Fence Stretchers. |
| | Door Holders. |
| | Door Dogs. |
| | Multifold Window Hardware. |
| | Elevator Door Hardware. |
| | Overhead Conveying Systems. |



Slidetite,

PATENTED

Garage Door Hardware.



Multifold Window Hardware



Conveying Systems



Fire Doors

Elevator Door Equipment

"A Hanger for any door that slides"



STORE LADDERS

Convenient - Strong - Beautiful



R-W No. 114

R-W No. 114-B

The illustration above shows one unit of R-W's line of rolling ladders for stores, storerooms, warehouses. The line includes bent side ladders, straight side ladders, ceiling ladders, curved track installations, safety brakes—types, designs and finishes for any store or warehouse condition.

**Pages 390-410 of R-W General Catalog 45 Describe
and Picture the Line**



STORE LADDERS

Convenient - Strong - Beautiful



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